



To: All Multi-Peril Crop Insureds

January 8, 2008

RE: 2008 Crop Letter

As we rapidly approach another new crop season, I get excited when spring comes around – especially after farming myself for 30 years! This spring will be more different from any other as the commodity prices are at record highs and if we can receive the much needed moisture this spring, it should be a great year for everyone.

We are busy at this time recording 2007 production and are ready to talk about the many changes that crop insurance always brings this time of year. If you are ready to record your production, give us a call and we will come out to your farm and record them.

We will be having a spring update meeting on **February 27<sup>th</sup> 2008**. I will be sending you another letter closer to that date along with a phone call to remind you so you don't miss this very important meeting. This meeting is more informative if conducted closer to the sign-up deadline, as we will have a better handle on the 2008 price elections.

I just want to mention a few things that need to be addressed and the deadlines to record them:

1. **Winter Wheat:** If you seeded any winter wheat last fall you need to report it to us by **March 15<sup>th</sup> 2008**, so we can set up a spring inspection.
2. **Written Agreements:** Should you have a crop that isn't insurable in your county, we need to file a written agreement to request that the crop be insured by **March 15<sup>th</sup> 2008**.
3. **Added Crops and level changes:** If you are adding any crops or making any level changes, we need to make those changes by **March 15<sup>th</sup> 2008**.
4. **2007 Crop Production:** The deadline to report crop production is **April 29<sup>th</sup> 2008**, but, as always, the sooner we get this done -- the sooner you get your APH's back.
5. **Unit Changes and Structures:** This is something we like to look at on a case-by-case basis and will be talking to you about this during spring sign-up. Deadline on these changes are **April 29<sup>th</sup> 2008**.
6. **Added Land:** If you are adding any land, (no matter how much), please let us know ASAP as there are many rules we have to follow (depending on how much land you pick up and when you add it.)
7. **Personal T-Yields:** This is always changing as yields are always changing. Again, we will look at this on a case-by-case basis to make sure your yields are recorded properly.

Many changes have happened in the last year, and my staff and I would like to take this opportunity to thank everyone for their support and trust. We will continue to give you the best service in the industry-as we have done in the past. Please stop by our new office when you get a chance, as the coffee pot is always on!

Thanx, again, for your business!

*Craig C Johnson*

Craig Johnson, General Manager

*"Your best insurance is your agent"*

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